Best Practices for School Improvement Planning







In the following report, Hanover Research outlines best practices for school and continuous improvement planning, focusing on organizational components and methods for assessment and measurement. In addition, Hanover identifies and describes four effective models for school improvement.

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EXECUTIVE SUMMARY AND KEY FINDINGS

In the following report, Hanover Research examines school improvement and continuous improvement planning processes in K-12 education, identifying the most essential components according to best practices research and well-tested models. For example, these essential components include an initial needs assessment, data-driven decision-making, and feasible goals and benchmarks, among other elements. Hanover also examines effective methods for structuring school and district leadership during school improvement initiatives, as well as instruments for monitoring improvement according to academic achievement, behavior, and social-emotional learning (SEL) indicators. Lastly, Hanover identifies and describes effective improvement models. This report comprises the following sections:

- Section I: This section outlines essential components of school improvement and continuous improvement plans, as identified across various best practices reports and improvement models
- **Section II:** This section examines best practices for implementing, measuring, and assessing school improvement across a variety of metrics
- **Section III:** This section reviews exemplary improvement models, as identified by school improvement experts and best practices research

In addition to synthesizing various secondary sources, Hanover Research conducted interviews with two school improvement experts:

- Catherine Barbour, Principal Turnaround Consultant, Education Program, American Institutes for Research¹
- Nicole Norton, Director, Funded Programs and School Improvement, Minneapolis Public Schools²

KEY FINDINGS

- Effective school improvement planning models emphasize comprehensive needs assessments, strategic prioritization of needs, and data-driven decision-making. Experts and scholarly research identify the following evidence-based models:
 - Daggett System for Effective Instruction
 - Results-Oriented Cycle of Inquiry
 - o Balanced Scorecard Model

¹ Telephone interview with Catherine Barbour, Principal Turnaround Consultant, Education Program, American Institutes for Research, July 11, 2014.

² Telephone interview with Nicole Norton, Director, Funded Programs and School Improvement, Minneapolis Public Schools, July 17, 2014.

- o Massachusetts Department of Education Theory of Action Model
- Districts should initiate school improvement planning with a comprehensive needs assessment in order to systematically determine high-need areas. The needs assessment should incorporate both quantitative and qualitative data, include analyses of both internal and external variables, and explicitly link results with student learning. Additionally, some experts suggest using a third-party to conduct the assessment in order to ensure objectivity.
- Districts should organize school-level and district-level taskforces to design, implement, and track improvement efforts. These groups should comprise representatives from all groups affected by the improvement efforts, including administrators, teachers, and curriculum directors. Teams should be no larger than 12-15 people. At the district level, experts emphasize that the primary focus of leadership teams should be supporting schools in these efforts, rather than compliance.
- Following a comprehensive needs assessment, district leaders must establish rigorous yet attainable goals. Setting exceptionally lofty goals may ultimately demoralize key actors and stakeholders. As such, experts recommend "starting slow" and leaving room for goals to be adjusted upward later. Experts also suggest that goals be aligned with the district's calendar year and divided into small increments, enabling implementers to effectively track progress.
- Districts should use four primary types of data to evaluate school improvement: student learning, demographics, school environment, and implementation fidelity. To assess student learning, districts should examine data on standardized tests, curriculum delivery, social and emotional learning, attendance, and other variables. Additionally, demographic data allow decision-makers to form a thorough understanding of school subpopulations, including special education students. Districts typically monitor school environment by using student, teacher, and parent climate surveys. Lastly, tracking the fidelity of implementation enables districts to determine if planned processes and goals actualize.
- Throughout the school improvement process, district leaders should communicate objectives, progress, and results with all relevant stakeholders. Experts note that districts can build momentum by announcing "quick wins" when data indicate early success. However, stakeholders should expect initial improvement slumps, and should be cautious when adjusting original objectives and strategies.

SECTION I: ESSENTIAL COMPONENTS OF A SCHOOL IMPROVEMENT PLAN

In the following section, Hanover Research outlines essential components of school improvement and continuous improvement planning gleaned from best practices research, improvement models, and expert interviews.

SCHOOL IMPROVEMENT FUNDAMENTALS

Before exploring general best practices, Hanover first defines the primary goals behind school improvement planning and the major components that it comprises. This definition is used to anchor findings and recommendations presented throughout the report.

Research and expert interviews define school improvement and continuous improvement planning as a systematic way of planning school improvement and tracking it over time.³ According to one definition, a school improvement plan is a "road map that sets out the changes a school needs to make to improve the level of student achievement, and shows how and when these changes will be made."⁴ A different explanation adds that school improvement involves "quality improvement," which it defines as "the disciplined use of evidence-based quantitative and qualitative methods to improve the effectiveness, efficiency, equity, timeliness, or safety of service delivery processes and systems."⁵ As districts engage in school improvement and continuous improvement planning processes, they must embed this concept of quality improvement into the daily activities and tasks of its various actors.

According to the definitions outlined above, school improvement and continuous improvement are distinct from processes such as institutional research and audits, as they aim to reduce the gap between a school's current level of performance and its actual potential. However, research suggests that school districts often fall short of this active improvement process when designing and implementing their own plans. For instance, many districts publish annual strategic plans that are defined as "improvement plans" but are inconsistent with the actual definition of school and continuous improvement. That is,

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³ [1] Telephone interview with Catherine Barbour, Op. cit.

^{[2] &}quot;School Improvement Planning: A Handbook," Education Improvement Commission – Ontario Ministry of Education, 2000, p. 6. http://www.edu.gov.on.ca/eng/document/reports/sihande.pdf

^[3] Park, S., et al., "Continuous Improvement in Education," Carnegie Foundation for the Advancement of Teaching, 2013, p. 6. http://www.carnegiefoundation.org/sites/default/files/carnegie-foundation_continuous-improvement 2013.05.pdf

^{[4] &}quot;North Carolina School Improvement Planning Implementation Guide," North Carolina Department of Public Instruction, September, 2013, p. 18. http://www.ncpublicschools.org/docs/councils/lea/previous/templates/sipguide.pdf

⁴ "School Improvement Planning: A Handbook," Op. cit., p. 6.

⁵ Park, S., et al., Op. cit., p. 4.

⁶ Ibid.

many districts draft plans that focus heavily on measuring outcomes but ignore actual processes for improvement, the means for measuring system outcomes, and how all of these processes may actually function across a district.⁷

To counteract this potential pitfall, experts advise school districts to draft highly specific plans that focus on what tasks will be accomplished and who will accomplish them. Therefore, school improvement involves integrating quality improvement into the daily work of individuals within a school district system. That is, districts should avoid speaking in vague terms, such as "[w]e will roll out professional learning communities by subject area," and opt for more defined action items. At the same time, however, some experts fear that district improvement plans have become increasingly complicated. They argue that this shift has demoralized district employees and other stakeholders in ways that have ultimately stifled academic achievement and growth. The debate regarding the sophistication and specificity required for effective school improvement, coupled with the potential to overwhelm implementers and muddle results, indicates that particular attention should be paid to *scope* when districts are designing school improvement models.

THE SCOPE OF SCHOOL IMPROVEMENT PLANNING

Districts should determine the scope of school improvement initiatives during the initial phases of the planning process, before tasks are delegated to key implementers. This process is two-fold: identifying areas for improvement and prioritizing these issue areas. ¹² The former component is a relatively straightforward process in which a district identifies all of its problem areas. However, the latter component, prioritizing these issue areas, requires a strategic mindset among district decision-makers. For this process, the value of focus is well-established, and research suggests that including extensive lists of priority areas within a school improvement plan can weaken the energy of the school. Consequently, **experts recommend that districts target two to five priorities within a school improvement plan**. ¹³ Ms. Catherine Barbour, a Principal Turnaround Consultant at the American Institutes for Research, stresses a "less is best" policy:

⁷ Ibid, p. 6.

⁸ [1] Telephone interview with Catherine Barbour, Op. cit.

^{[2] &}quot;School Improvement Planning: A Handbook," Op. cit., p. 6.

⁹ Park, S., et al., Op. cit., p. 5.

¹⁰ Ibid, p. 6.

Schmoker, M., "Why Make Reform So Complicated?" Education Week, January 15, 2014.

http://www.edweek.org/ew/articles/2014/01/15/17schmoker_ep.h33.html?qs=school+improvement+planning

¹² [1] "North Carolina School Improvement Planning Implementation Guide," Op. cit., p. 18.

^[2] Telephone interview with Catherine Barbour, Op. cit.

^{[3] &}quot;School Improvement Planning: A Handbook," Op. cit., p. 20.

¹³ [1] Ibid.

^[2] Telephone interview with Catherine Barbour, Op. cit.

^{[3] &}quot;High School Improvement Process," National High School Center at the American Institutes for Research. http://www.betterhighschools.org/eight/process.asp#sip3

Part of the initial process is prioritizing the many identified needs and findings into two or three high-need, high-impact areas and then ensuring that the district stays focused on those identified areas. Districts are tempted to add on additional objectives, but they should avoid doing so. You're not going to be able to address every area that has been identified; it is impossible to track and monitor that.¹⁴

Ignoring certain issue areas for the sake of remaining focused may prove difficult for districts. However, research suggests that the continuous improvement process ultimately allows districts to address all issue areas over time. That is, as objectives are met each year, districts can revise annual plans and introduce new targets into their improvement efforts.

Ms. Barbour adds that districts should view these improvement components as phases, in which new issue areas are addressed each year. Under this repeated system, demonstrated success in initial objectives can catalyze gains in other improvement areas.

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COMPREHENSIVE NEEDS ASSESSMENT

As stated above, the school improvement planning process involves defining a school's performance problems. Some researchers and theorists suggest that this task is best accomplished organically. Meaning, decision-makers should rely on implicit beliefs and interpretations of strategies and outcomes that influence behavior. However, Ms. Barbour and others argue that a comprehensive needs assessment must precede any school improvement planning process. According to the U.S. Department of Education, a comprehensive needs assessment is a systematic method for determining needs and examining their nature and causes. Several popular school improvement models contain a comprehensive needs assessment, including the Breaking Ranks Comprehensive Framework for School Improvement and the Massachusetts Department of Education Office of District and School Turnaround model. As such, this component is an essential element of the planning process.

¹⁴ Telephone interview with Catherine Barbour, Op. cit.

¹⁵ "North Carolina School Improvement Planning Implementation Guide," Op. cit., p. 18.

¹⁶ Telephone interview with Catherine Barbour, Op. cit.

¹⁷ [1] O'Day, J.A., "Standards-based reform and low-performing schools: A case of reciprocal Accountability," 2005, in F.M. Hess (Ed.), Urban school reform: Lessons from San Diego, pp. 115-137, found in: Le Floch, K.C., et al., "Case Studies of Schools Receiving School Improvement Grants: Findings After the First Year of Implementation," U.S. Department of Education, May 2014, p. 44. http://ies.ed.gov/ncee/pubs/20144015/pdf/20144015.pdf

^[2] Zuckerman, M., "Attribution of success and failure revisited, or: The motivational bias is alive and well in attribution theory," *Journal of Personality*, 2006, pp. 245-287. http://onlinelibrary.wiley.com/doi/10.1111/j.1467-6494.1979.tb00202.x/abstract

 $^{^{\}rm 18}$ [1] Telephone interview with Catherine Barbour, Op. cit.

^{[2] &}quot;North Carolina School Improvement Planning Implementation Guide," Op. cit., p. 17.

^[3] Le Floch, K.C., et al., Op. cit., p. 44.

[&]quot;Comprehensive Needs Assessment," U.S. Department of Education, 2001. http://www2.ed.gov/admins/lead/account/compneedsassessment.pdf

²⁰ [1] "A Continuous Cycle of Improvement," Massachusetts Office of District and School Turnaround: Theory of Action. http://www.doe.mass.edu/apa/sss/turnaround/ODST-theory.pdf

^{[2] &}quot;School Improvement," Breaking Ranks, National Association of Secondary School Principals. http://www.nassp.org/School-Improvement

Ms. Barbour specifies that a comprehensive needs assessment is the foundation of any strong improvement plan.²¹ The North Carolina Department of Public Instruction (NCDPI) agrees, arguing that a "thorough, unrelenting" assessment of a school allows for a necessary baseline for reform.²² Comprehensive needs assessments should accomplish or adhere to the following:

- Focus on student learning: all aspects of the review should ultimately relate back to student learning and the impact of instruction, rather than the mechanics of teachers' practices and actions.²³
- Hire/recruit third-party organizations: Ms. Barbour argues that, when schools conduct their own needs assessments, they are not as objective as they should be. As a solution, she recommends recruiting the state education agency or a thirdparty vendor to conduct the assessment. If this external assessment is costprohibitive, districts should take care to remain as objective as possible during the assessment process.²⁴
- Include an internal review: the internal component of the assessment should include school data analysis, an instructional review, and a school processes/procedures review. In addition, districts should assess their own capacity to support a school improvement initiative implementation.²⁵
- **Include an external review:** districts should assess external factors, such as pressing topics in the education community, new educational technologies, recent education legislation, union presence, and labor supply.²⁶
- Incorporate both quantitative and qualitative data: by examining multiple types of data, districts can triangulate their analyses to ensure accuracy.²⁷

While each needs assessment's components and structure will vary by district, several models for this procedure currently exist that offer basic frameworks for districts to adapt. Noteworthy examples of comprehensive needs assessment frameworks are outlined below.²⁸

²¹ Telephone interview with Catherine Barbour, Op. cit.

²² "North Carolina School Improvement Planning Implementation Guide," Op. cit., p. 17.

²⁴ Telephone interview with Catherine Barbour, Op. cit.

²⁵ [1] "North Carolina School Improvement Planning Implementation Guide," Op. cit., p. 17.

^[2] Le Floch, K.C., et al., Op. cit., p. 104 ²⁶ [1] Ibid.

^{[2] &}quot;North Carolina School Improvement Planning Implementation Guide," Op. cit., p. 17.

²⁸ Needs assessment frameworks selected based on recommendation from: Telephone interview with Catherine Barbour, Op. cit.

Cambridge Education – Comprehensive Needs Assessment Model

The Cambridge Education comprehensive needs assessment model, used by Charlotte-Mecklenburg Schools, among other districts, comprises five overarching categories, called "dimensions." In total, these dimensions include fourteen separate components of school performance. Figure 1.1 below outlines these aspects of the Cambridge Education needs assessment model, while Appendix A includes an example of one portion of a completed assessment.

Figure 1.1: Cambridge Education Comprehensive Needs Assessment Model

DIMENSION	SUB-DIMENSION	
Instructional Excellence and Alignment (Part I: Teaching and Learning)	 High Expectations Communicated to All Teachers and Students Curriculum and Instructional Alignment 	
Instructional Excellence and Alignment (Part II: Support for Student Achievement)	3. Data Analysis and Instructional Planning4. Student Support Services	
Leadership Capacity	5. Strategic Planning, Mission, and Vision6. Distributed Leadership and Collaboration7. Monitoring Instruction in School	
Professional Capacity	8. Teacher Quality and Experience9. Quality of Professional Development10. Talent Recruitment and Retention	
Planning and Operational Effectiveness	11. Resource Allocation12. Facilities and Technology	
Families and Communities	13. Family Engagement 14. Community Engagement	

Source: NCDPI³⁰

Association for Supervision and Curriculum Development – Needs Assessment Tool

The Association for Supervision and Curriculum Development (ASCD) provides a free, online school improvement tool that allows schools and school systems to conduct a comprehensive needs assessment. The tool also allows district leaders to compare schools within their school systems. Based on individual results, districts are then referred to

³⁰ Ibid., p. 53.

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²⁹ [1] "School Quality Review – Notes of Guidance for Schools and Reviewers," Charlotte-Mecklenburg Schools,

http://www.cms.k12.nc.us/cms departments/accountability/cfsi/Documents/SQR%20Notes%20of%20Guidance.pdf

 $[\]hbox{\cite[2] ``North Carolina School Improvement Planning Implementation Guide,'' Op.\ cit.,\ p.\ 54.}$

various professional development resources to help address issues identified in the assessment. Metrics included within this initial needs assessment framework include:

- School climate and culture.
- Curriculum and instruction
- Leadership
- Family and community engagement
- Professional development and staff capacity
- Assessment³¹

PRIORITIZATION OF NEEDS

It must be noted that school improvement models cannot decide the exact issue areas for a school district to prioritize during its improvement process. These decisions are particularly difficult for districts beginning the process from scratch, as they do not have historical data or past initiatives to consult. Ms. Nicole Norton, Director of Funded Programs and School Improvement at Minneapolis Public Schools (MPS), advises districts to select issue areas with especially low data points. She adds that, because many of the priority areas are highly interrelated, focusing efforts on a few areas will likely complement, rather than neglect, lower-prioritized components. Ms. Norton notes that most districts prioritize reading achievement, math achievement, and school climate.³²

Additional research advocates for selecting priority areas in a school's improvement process based on *existing* school/district initiatives and internal structures. Using this approach, districts are less likely to feel as though they are reinventing the wheel at the start of the process, preventing actors and stakeholders from being overwhelmed. Specifically, this approach urges districts to consider the following questions at the start of an improvement planning process:

- Where are your current efforts in targeting school improvement? How can you leverage these efforts when determining school priorities?
- What existing plans (e.g., school and district improvement plans) might impact your school improvement efforts? How are these plans used? If there are multiple plans, how are planning efforts aligned across and within schools and districts? How can these plans be leveraged?
- What other resources, initiatives, and policies should be leveraged to support planning and implementation?³³

³³ "High School Improvement Process," National High School Center, American Institutes for Research. http://www.betterhighschools.org/eight/process.asp

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³¹ "ASCD School Improvement Tool," ASCD. http://sitool.ascd.org/Default.aspx?ReturnUrl=%2f

³² Telephone interview with Nicole Norton, Op. cit.

Lastly, when setting priorities for school improvement, Ms. Norton indicates that many schools may need to accommodate state, federal, and district requirements. For example, MPS must adhere to Title I requirements within its continuous improvement plan. As districts carry out their improvement planning processes, they should consider such external factors if applicable.³⁴

SETTING GOALS — SELECTING TARGETS, INDICATORS, AND MILESTONES

As a corollary to the identification of its most pressing needs, a district must set clear goals to address these issue areas throughout the improvement planning process. Before outlining the specific components recommended for inclusion within a district's improvement planning, Hanover presents recommendations for developing clear, appropriate goals. This process often proves challenging for many districts because goals must walk the line between unattainable and undemanding. Under the former conditions, schools may demonstrate too little improvement, leaving actors and stakeholders demoralized. Conversely, easy-to-reach goals may undermine a district's improvement efforts by not fully motivating teachers, students, and staff.³⁵

Inevitably, a district engaged in the improvement planning process must set goals for each of its priority areas. At this point, decision-makers should consider the content of goals, as well as the timeline to completion.³⁶

GOAL COMPOSITION

Across the board, experts and secondary research suggest that improvement goals should be rigorous yet attainable. If goals are set too high, districts may find that improvement does not materialize and that stakeholders perceive efforts to be failures. Conversely, goals set too low typically fail to catalyze adequate improvement. 37 Targets should present a challenge, but those challenges should be reasonable. As districts navigate these decisions, research suggests that goals should ultimately err on the side of not being challenging enough: "it is better to start slow. If the strategies implemented to achieve a goal work well and the target begins to appear too low, it can always be adjusted upward later." 38 Ms. Barbour defends this policy, stressing that low morale among key actors can have a negative impact on a school's improvement.³⁹

³⁴ Telephone interview with Nicole Norton, Op. cit.

³⁵ Kutash, J., et al., "The School Turnaround Field Guide," FSG Social Impact Advisors and The Wallace Foundation, September 2010, p. 16. http://wallacefoundation.org/knowledge-center/school-leadership/district-policy-andpractice/Documents/The-School-Turnaround-Field-Guide.pdf

 $^{^{}m 36}$ [1] Telephone interview with Catherine Barbour, Op. cit.

^{[2] &}quot;School Improvement Planning: A Handbook," Op. cit., p. 42.

Kutash, J., et al., Op. cit., p. 16.

³⁸ "School Improvement Planning: A Handbook," Op. cit., p. 42.

³⁹ Telephone interview with Catherine Barbour, Op. cit.

GOAL TIMELINES

For all types of improvement goals, the NCDPI advises districts to structure long-term goals to contain short-term interim goals. In addition, it suggests that these goals be aligned with district calendars and that an entire school year be devoted to the planning process. ⁴⁰ Ms. Barbour agrees, arguing that goals should first be set for a school year's end but divided and back-mapped by school quarter, month, and even week, if possible. She adds that this type of planning makes goals much more actionable, allowing schools to better identify reasonable steps needed to hit end-of-the-year targets. ⁴¹ Research shows that schools can be "turned around" within two to four years, with improvement in school environment and culture occurring within two years and improvement in student performance occurring by year two or three. ⁴² As districts map out their improvement goals, considering these schedule-related suggestions and findings may lead to more realistic, impactful targets.

EFFECTIVE ORGANIZATIONAL PRACTICES

By one account, the education sector has been slower to adopt continuous improvement than other types of organizations because "districts are not organized in ways that promote continuous learning." Some argue that because districts are structured more like learning "silos" rather than integrated systems, it is more challenging for improvement initiatives to affect each school. ⁴³ Here, Hanover Research presents effective ways to organize site-based and central office teams to lead school improvement efforts.

SCHOOL PRINCIPALS

Perhaps one of the most visible positions during the improvement process, a school principal plays multiple roles within a school's organization. A principal is tasked with engaging and managing staff, leading and monitoring curriculum delivery, effectively allocating resources, and responding to the demands of external stakeholders. Because a principal's influence extends throughout many school functions, this role has proven to be especially important during the improvement process. Consequently, districts should pay close attention to the quality of principals during the early stages of continuous improvement and beyond.⁴⁴

Best practices research identifies the following leadership qualities as essential for principals to effectively execute the improvement process:

■ **Transformational:** an ability to motivate and engage staff behind a strong organizational vision

⁴⁰ "North Carolina School Improvement Planning Implementation Guide," op. cit., p. 17.

 $^{^{41}}$ Telephone interview with Catherine Barbour, Op. cit.

⁴² Kutash, J., et al., Op. cit., p. 17.

⁴³ Park, S., et al., Op. cit., p. 7.

⁴⁴ Le Floch, et al., Op. cit., p. 51.

- Instructional: knowledgeable about instructional issues and able to align school activity to improve instruction
- **Strategic:** able to formulate strategy and translate that into concrete priorities⁴⁵

In general, research shows that principals that exude one of the qualities outlined above are more likely to rate high among the other two traits as well. Not indicative of a principal's ranking on these scales, however, is his or her experience. That is, new principals are just as likely to possess these three traits and effectively execute continuous improvement as more tenured principals.⁴⁶ At the same time, case study research within the U.S. Department of Education's School Improvement Grant comprehensive report suggests that replacing a school's principal at the start of a continuous improvement initiative signals a symbolic change in a school's status quo that often helps catalyze positive results. 47 Though controversial, this practice may offer districts a means of ensuring that effective leadership is in place for continuous improvement.

SCHOOL IMPROVEMENT GROUPS

While principals represent one major component of school improvement leadership, experts suggest that distributing leadership across a school also helps to facilitate implementation. This practice ensures a collaborative culture and can ultimately increase buy-in among key actors and stakeholders. Under this system, "school improvement groups" collaborate to better understand school problems and assess needs, set priorities for improvement, and select opportunities for making change. This practice also ensures that diverse perspectives and experiences are incorporated into improvement strategy. 48

This common practice of distributing improvement leadership involves building task forces that include key stakeholders from various internal departments. Ms. Barbour suggests that leadership groups be representative of who is going to be part of implementing a plan in order to ensure commitment, buy-in, and investment. Ms. Norton agrees, noting that each of MPS's schools has an instructional leadership team comprising the principal, assistant principal, and teacher leaders that share responsibility for the school improvement monitoring and implementation process. Research confirms this theory, stating that teachers, parents, and community members should be included in the planning and implementation phases.⁴⁹

DISTRICT TASKFORCES

Principles for organizing at the school level also apply to the district level, as experts and research suggest setting up improvement taskforces at this higher level. Just as with schools, these taskforces should be composed of various stakeholders within the district

⁴⁵ Ibid.

⁴⁶ Ibid., p. 52.

⁴⁸ "North Carolina School Improvement Planning Implementation Guide," Op. cit., p. 18.

⁴⁹ "School Improvement Planning: A Handbook," Op. cit.

rather than just the superintendent and his/her cabinet. Ms. Barbour explains this practice further:

We encourage our districts to set up monitoring or steering committees at the district level. These groups contain principals, Title I directors, curriculum council members, special education directors, and key teacher leaders. This group should meet on a fairly periodic basis to make course corrections and data-based decisions and then actively communicate those changes back out to schools.⁵⁰

Ms. Norton's advice echoes Ms. Barbour, and she further stresses that these leadership teams should be representative of a district and responsible for communicating changes to schools.⁵¹

Experts also advise that district taskforces take on a role of support throughout the planning and implementation phases. Ms. Norton likens this approach to a caseload management model in which schools receive ongoing support from the leadership body, often in the form of site visits and training sessions. Ms. Barbour further explains that, for this culture of support to take shape, district leadership teams need to undergo a paradigm shift in which they view their function as *support* rather than *compliance*. "This is easier said than done," she adds, "as the central leadership team will feel the pressure of needing to reach certain goals on time." ⁵²

Ms. Barbour suggests that district leadership teams comprise 8 to 12 individuals. This is consistent with recommendations from Learning Point Associates, which states that "teams of 15 or fewer people are most effective." In addition, some models recommend the use of external change management organizations (CMOs) for additional support, though no consensus exists regarding their effectiveness in facilitating the improvement process. 54

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⁵⁰ Telephone interview with Catherine Barbour, Op. cit.

⁵¹ Telephone interview with Nicole Norton, Op. cit.

⁵² [1] Ibid.

^[2] Telephone interview with Catherine Barbour, Op. cit.

^{53 [1]} Ibid.

^{[2] &}quot;Guide to Using Data in School Improvement Efforts," Learning Points Associates, December, 2004, p. 7. http://www.learningpt.org/pdfs/datause/guidebook.pdf

⁵⁴ Le Floch, et al., Op. cit., p. 104.

SECTION II: IMPLEMENTATION, MEASUREMENT, AND ASSESSMENT

While continuous improvement is deeply embedded in for-profit organizations across the manufacturing, business, and healthcare sectors, the field of education has been slower to adopt formal methodologies. Research cites infrequent and ineffective use of data when explaining districts' struggle to successfully execute and sustain improvement and continuous improvement models. In fact, the very act of measuring and monitoring improvement efforts causes stakeholders and actors to feel more invested in the initiative, even if explicit compensation incentives are not tied to reaching targets. In this section, Hanover outlines best practices for implementing, measuring, and assessing school improvement across a variety of metrics. Hanover first details the criteria commonly used for tracking school improvement and then provides well-tested tools for measuring growth along these categories throughout a plan's rollout and beyond.

DATA COLLECTION - How is School Improvement Measured?

As expected, the specific types of data collected and emphasized during the school improvement process largely depend on districts' comprehensive needs assessments and top identified priorities. Ms. Norton recommends using an online data collection tool such as MPS's internally developed program. These tools allow schools to customize their collection of data points as well as to adhere to district-level mandates.⁵⁷ While many models and districts regard student achievement as the primary indicator of success, district leaders should use several additional metrics to form a comprehensive perspective.⁵⁸

As Figure 2.1 below indicates, common criteria for school improvement fall under four categories: student learning, implementation, demographics, and school environment. These categories should be viewed as fluid, given that each school improvement model uses specific criteria slightly differently or uses them to track more than one outcome. For example, demographic data used with absenteeism can help measure school environment and student learning. Nevertheless, this classification system does provide a logical framework for understanding how districts and school improvement models measure improvement. The following pages explain each of these metrics and their related subcomponents, as well as best practices for tracking them during a school improvement process.

⁵⁵ Park, S., et al., Op. cit., p. 7.

⁵⁶ Kaplan, R. and Miyake, D., "The Balanced Scorecard," *The School Administrator*, Vol. 67, No. 2, February ,2010, pp. 10 – 15. http://www.aasa.org/SchoolAdministratorArticle.aspx?id=11784

⁵⁷ Telephone interview with Nicole Norton, Op. cit.

⁵⁸ [1] Telephone interview with Catherine Barbour, Op. cit.

^{[2] &}quot;Guide to Using Data in School Improvement Efforts," Learning Points Associates, December, 2004, p. 4. http://www.learningpt.org/pdfs/datause/guidebook.pdf

^[3] Kutash, J., et al., Op. cit., p. 15.

⁵⁹ Ibid., p. 16.

SCHOOL STUDENT LEARNING **DEMOGRAPHICS IMPLEMENTATION ENVIRONMENT** Standardized tests Enrollment School connectivity Depth of implementation Curriculum delivery Race School achieved climate/culture Authentic Gender Evaluation of assessments Parent, student, implementation and teacher Social and process perceptions of emotional learning school climate (SEL) Attendance Drop-out rates

Figure 2.1: Common Metrics Used for School Improvement Initiatives

Source: Secondary and primary sources⁶⁰

STUDENT LEARNING

Student Achievement

Student achievement represents one of the most, if not the most, highly and frequently prioritized tenet of school improvement across districts. Research shows that standardized test scores are not the only way that successful school improvement plans track this key component. Specifically, when measuring student achievement, school improvement plans typically focus on the following indicators: 62

- Rates of students performing at grade-level by subject area
- Rates of proficiency on state assessments
- Graduation and attendance rates
- Rates of earning credits and grade-level advancement
- Absenteeism and dropout rates

Because most school districts collect and have access to ample student achievement data, this component of school improvement typically represents a large piece of the continuous

⁶⁰ [1] Kutash, J., Op. cit., p. 16.

^[2] Telephone interview with Nicole Norton, Op. cit.

^[3] Telephone interview with Catherine Barbour, Op. cit.

^{[4] &}quot;Guide to Using Data in School Improvement Efforts," Op. cit., p. 4.

^{[5] &}quot;Eight Elements of High School Improvement," National High School Center at the American Institutes for Research, January 2011, p. 4.

http://betterhighschools.org/pubs/documents/EightElementsMappingFramework.pdf

^{[6] &}quot;School Improvement Planning: A Handbook," Op. cit., p. 10.

^[1] Telephone interview with Nicole Norton, Op. cit.

^{[2] &}quot;Guide to Using Data in School Improvement Efforts," Op. cit., p.4

⁶² Kutash, J., Op. cit., p. 16.

improvement process. Consequently, research suggests that these data be handled strategically and appropriately. In order to maximize the value of this information and its ability to indicate a school's level of improvement, some suggest structuring it into a threetiered system. 63 With this approach, student achievement data are divided into annual, large-scale assessment data, periodic assessment data, and ongoing classroom assessment data. Each category of student achievement data is unique in its purpose, rate of collection, and type of information that it provides, allowing for a holistic approach to improving student achievement.

Figure 2.2 below further outlines the three-tiered approach. These three interrelated tiers allow districts to divide larger goals for the year into smaller, more tangible benchmarks. Under Tier III, large-scale data, such as state standardized tests, provide broad indicators of a school's effectiveness. These data are made available once per year and are often used to communicate higher-level trends to external stakeholders or to comply with state or federal directives. 64 However, once-per-year student achievement data tremendously limit the feedback loop necessary to spur improvement throughout a school year. 65 As such, it is recommended that more granular student achievement data be tracked within a school improvement model. This practice allows districts to track gains made within a specific student population over the course of a school year, in addition year-over-year gains.⁶⁶ Periodic assessment data can assist in tracking students' progress in particular content areas over the course of a year. Finally, ongoing classroom assessment data involve teachers continuously assessing students in real time and adjusting lesson plans accordingly. With this practice, each lesson and unit plan created should be based on, or at least cognizant of, past assessment data.⁶⁷

Figure 2.2: Structuring and Understanding Student Achievement Data

TIER	Assessment Purpose	RATE OF FEEDBACK	Type of Feedback	PRIMARY TARGET OF FEEDBACK
Tier III	Annual large-scale	Infrequent	General, broad	General accountability audience: policymakers, community, administrators
Tier II	Periodic grade level and subject area			Administrators, teachers
Tier I	Ongoing classroom	Frequent	Specific, narrow	Teachers, students

Source: Learning Points Associates⁶⁸

⁶³ [1] "Guide to Using Data in School Improvement Efforts," Op. cit., p. 9.

^[2] Telephone interview with Nicole Norton, Op. cit.

64 "Guide to Using Data in School Improvement Efforts," Op. cit., p. 9.

⁶⁵ Telephone interview with Catherine Barbour, Op. cit.

⁶⁶ Kutash, J., et al., Op. cit., p. 15.

⁶⁷ "Guide to Using Data in School Improvement Efforts," Op. cit., p. 9.

⁶⁸ Ibid., p. 4.

Curriculum Delivery

In addition to student achievement data, districts typically track curriculum delivery. Ms. Barbour notes that this component of school improvement is best assessed through consistent, frequent classroom observations. When measuring this qualitative criterion, districts may use the following standards:

- Curriculum and instruction are aligned to district, state, and national standards that include college- and career-readiness.
- Curriculum and core content courses are aligned vertically to ensure that students possess necessary prerequisite content knowledge for higher-level coursework
- Curriculum and core content courses are aligned horizontally to ensure similar courses include common standards
- Curriculum and instruction are adapted to school organizational structures to address the needs of all students⁶⁹

As a tool for tracking curriculum delivery, Ms. Norton recommends using a rubric similar to the *Responsive Classroom* model, an evidence-based method of teaching designed to improve both academic and social skills. The rubric identifies ten different practices for teachers in the classroom, including positive language, establishing logical consequences, and providing academic choice. ⁷⁰ According to Ms. Norton, this rubric and others like it ensure that classroom observations are aligned with improving student learning and ultimately with the success of a school improvement plan. ⁷¹

Social-Emotional Learning (SEL)

Research demonstrates that SEL skills have a strong influence on student test scores and overall academic experience, making them a logical component for school improvement plans.⁷² While experts acknowledge the importance of SEL in advancing student learning and school improvement, they also point out the difficulty that many districts have when attempting to measure and quantify this criterion.⁷³ This issue often causes SEL to lose priority against other items in school improvement plans, if it is included at all.⁷⁴ However,

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⁶⁹ "Eight Elements of High School Improvement," National High School Center at the American Institutes for Research, January 2011, p. 4. http://betterhighschools.org/pubs/documents/EightElementsMappingFramework.pdf

 $^{^{70}}$ [1] Telephone interview with Nicole Norton, Op. cit.

^{[2] &}quot;Responsive Classroom – Fact Sheet," Northeast Foundation for Children.

http://www.responsiveclassroom.org/sites/default/files/pdf_files/rc_fact_sheet.pdf

⁷¹ Telephone interview with Nicole Norton, Op. cit.

⁷² Haggerty, K., et al., "Social-Emotional Learning Assessment Measures for Middle-School Youth," Social Development Research Group, University of Washington, July 30, 2010.

http://www.schoolclimate.org/climate/documents/RaikesReportFinalOct.pdf

⁷³ [1] Telephone interview with Nicole Norton, Op. cit.

^[2] Telephone interview with Catherine Barbour, Op. cit.

⁷⁴ Ibid.

research on this metric identifies 72 different instruments and tools used to measure the social and emotional well-being of students. Of these 72 instruments, only nine are identified as having sound psychometric properties, as being readily available for schools to access and obtain information on, and being general enough to apply to all types of districts and schools. These tools include:

- Behavioral and Emotional Rating Scale: Second Edition (BERS-2)
- ASEBA: Child Behavior Checklist (CBCL), Teacher Report Form (TRF), and Youth Self-Report (YSR)
- Communities That Care (CTC) Survey
- The Comprehensive School Climate Inventory (CSCI)
- Developmental Assets Profile (DAP)
- Devereux Student Strengths Assessment (DESSA)
- School Social Behaviors Scale, Second Edition (SSBS-2)
- Social Skills Improvement System Rating Scales (SSIS-Rating Scale)
- Washington State Healthy Youth Survey⁷⁵

The frequency at which SEL data are collected and analyzed varies depending on the tool used and the age group identified. Nevertheless, these tools provide a strong foundation for districts hoping to include this metric within their improvement initiatives.

DEMOGRAPHICS

Perhaps the most straightforward component of school improvement measurement, demographic data allow districts to discern meaningful trends related to student achievement and school climate. Experts suggest that districts should aim to "thoroughly know the school population in order to clarify problems and needs." While the types of demographic data collected vary by district, driving questions to inform a district's decision about information to collect may include:

- Who are our students?
- What trends do we see in our student body
- What factors outside the school may help us understand our students?⁷⁶

Demographic data collection enables districts to identify longitudinal trends, which offer invaluable insight for targeting problem areas and making data-driven decisions.⁷⁷ As the

⁷⁵ Haggerty, K., et al., "Social-Emotional Learning Assessment Measures for Middle-School Youth," Social Development Research Group, University of Washington, July 30, 2010.

http://www.schoolclimate.org/climate/documents/RaikesReportFinalOct.pdf

⁷⁶ Verbatim from: "Guide to Using Data in School Improvement Efforts," Op. cit., p. 11.

⁷⁷ Ibid.

continuous improvement process progresses from year to year, districts should track these trends afforded by the collection of demographic data paired with other achievement and climate information. Districts should aim to collect the following information:

- Demographic information on the students that enroll in schools and their parents
- Mobility patterns in and out of grades and schools
- Student transportation needs
- Rate of enrollments in special programs, such as English as a second language (ESL), special education, or after-school programs
- Neighborhood characteristics
- Parent involvement
- Behavior and social problems of students⁷⁸

Discussing the value of demographic information in MPS's continuous improvement process, Ms. Norton states that the district records trends in special education student achievement by disaggregating demographic data. She notes, "With these data, we're able to closely track trends specific to special education students and make adjustments accordingly." As this example shows, districts should consider the types of demographic data they collect when attempting to target specific student populations.

SCHOOL ENVIRONMENT

According to the National School Climate Center (NSCC), schools with positive school climates offer "a safe and supportive school environment, in which students have positive social relationships and are respected, engaged in their work and feel competent." Moreover, NSCC notes that this component of a school heavily influences student learning, making it a high priority for many school improvement initiatives. School climate and culture comprise myriad variables related to safety, teaching and learning, interpersonal relationships and the institutional environment. While its ambiguity may prevent districts from accurately and consistently tracking school climate and culture, Hanover has identified several concrete variables that allow districts to include this element in their continuous improvement plans:

- Student/teacher surveys of school environment
- Student attendance rates
- Rates of serious misconduct and violence

⁷⁹ Telephone interview with Nicole Norton, Op. cit.

⁷⁸ Verbatim from: Ibid.

⁸⁰ "The School Climate Challenge," National School Climate Center, pp. 4-5.

http://www.ecs.org/html/projectspartners/nclc/docs/school-climate-challenge-web.pdf

⁸¹ "FAQs about School Climate," National School Climate Center. http://www.schoolclimate.org/climate/faq.php

- Infrastructure improvement (e.g., dollars invested and response time to maintenance problems)
- Parent engagement and satisfaction metrics (e.g., participation in meetings)
- Teacher and staff member attendance and retention rates⁸²

IMPLEMENTATION

Also integral to the school improvement process is the continuous assessment of the implementation itself. While districts track gains and losses in student achievement and school environment, they should also evaluate how effectively they are adhering to *processes* mapped out in their continuous improvement plans. ⁸³ As NCDPI notes, doing so enables a district to make mid-course adjustments to procedures as needed, increasing the chances for gains in other criteria. This task is typically executed by the same individuals that are responsible for the plan's implementation.

Ms. Norton notes that MPS utilizes quarterly teacher, parent, and student survey data to inform its analysis of its own implementation process. She elaborates on this assessment component and argues that it is perhaps one of MPS's most critical components for school improvement:

We have a rigorous quarterly review process of our implementation. It's a very structured evaluation during which our instructional leadership team reviews our strategy and action plan, the level of implementation achieved at that point, and any noticeable impact on other factors such as student achievement and school climate. This regular feedback ultimately helps with our goal-setting. ⁸⁴

To Ms. Norton's point, the implementation evaluation process not only ensures efficiency, it also keeps goals realistic and tangible. As previously indicated, improbable or unchallenging goals may undermine the continuous improvement process altogether. Therefore, while the measuring of evaluation may seem only peripherally related to school improvement, a solid, well-scrutinized plan directly impacts other high-stakes measures. 85

ONGOING ASSESSMENT AND DATA-DRIVEN DECISION-MAKING

As both Ms. Barbour and Ms. Norton stress, a district's school improvement planning is only worthwhile if collected data and resulting conclusions are repeatedly acted upon. ⁸⁶ Follow-up on conclusions drawn from data ensures that progress is made toward specific targets within the plan. In fact, improvement models indicate that all decisions made regarding

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⁸² [1] Kutash, J., Op. cit., p. 16.

^{[2] &}quot;FAQs about School Climate," National School Climate Center. http://www.schoolclimate.org/climate/faq.php

^[3] Telephone interview with Nicole Norton, Op. cit.

⁸³ [1] "North Carolina School Improvement Planning Implementation Guide," Op. cit., p. 20.

^[2] Telephone interview with Nicole Norton, Op. cit.

⁸⁴ Ibid.

⁸⁵ Ibid.

^{86 [1]} Ibid.

^[2] Telephone interview with Catherine Barbour, Op. cit.

school improvement measures should be based on data, whether the data come from initial needs assessments or from reviews later during the process. Ultimately, this information should consistently be used when deciding whether to stay the course or change strategy. With each change, districts should use data to determine its effectiveness compared to past strategies.⁸⁷

Figure 2.3 below delineates data-driven decision-making from a more traditional approach. Data-driven decision-making entails intentional, fact-based actions, while traditional decision-making relies on the status quo or biased interests/ideas. For example, data-based decision-making requires staff assignments based on demonstrated skill rather than staff member interest.⁸⁸ Ultimately, school improvement models calling for this type of decision-making will require a complete paradigm shift in a district.

Figure 2.3: Comparison of Traditional and Data-Driven Decision-Making

DECISION-MAKING BASED ON INTUITION, TRADITION, OR CONVENIENCE	DATA-DRIVEN DECISION-MAKING
■ Scattered staff development programs	 Focused staff development programs as an improvement strategy to address documented problems/needs
Budgetary decisions based on prior practice, priority programs	Budget allocations to programs based on data-informed needs
Staff assignments based on interest and availability	Staff assignments based on skills needed as indicated by the data
Reports to the community about school events	 Organized factual reports to the community about the learning progress of students
 Goal setting by board members, administrators, or teachers based on votes, favorite initiatives, or fads 	Goal-setting based on data about problems and possible explanations
Staff meetings that focus on operations and the dissemination of information	Staff meetings that focus on strategies and issues raised by the local school's data
Parent communication via twice-a-year conferences at elementary "open houses" and newsletters	Regular parent communication regarding the progress of their children
Grading systems based on each teacher's criteria of completed work and participation	Grading systems based on common student- performance criteria that report progress on the standards as well as work skills
Periodic administrative team meetings focused solely on operations	Administrative team meetings that focus on measured progress toward data-based improvement goals

Source: Learning Point Associates⁸⁹

⁸⁷ "North Carolina School Improvement Planning Implementation Guide," Op. cit., p. 26.

⁸⁸ "Guide to Using Data in School Improvement Efforts," Op. cit., p. 4.

⁸⁹ Verbatim from: Ibid.

COMMUNICATION WITH STAKEHOLDERS

As districts continue to use data, track progress, and adjust initiatives, they should also consider communication practices. In particular, districts should be sure to communicate "quick wins" when data indicate results early on. By signaling change, districts can build momentum in the improvement process and boost stakeholder morale. ⁹⁰ Contrarily, research suggests that districts should prepare themselves for potential drops in measured school improvement early during the implementation process. These "implementation dips," or brief periods when conditions worsen before a data-backed solution takes hold and catalyzes results, are natural to the improvement process. Rather than immediately communicating failure or changing course, districts should allow time for change to take place. ⁹¹

⁹⁰ Kutash, et al., Op. cit., p. 6.

[&]quot;North Carolina School Improvement Planning Implementation Guide," North Carolina Department of Public Instruction, September, 2013 p. 26. http://www.ncpublicschools.org/docs/councils/lea/previous/templates/sipguide.pdf

SECTION III: REVIEW OF IMPROVEMENT MODELS

In this section, Hanover presents a review of school improvement models, as identified by best practices literature and expert interviews.

DAGGETT SYSTEM FOR EFFECTIVE INSTRUCTION

The Daggett System for Effective Instruction is an approach to improving instruction and instructional capacity. The model is informed by best practices research and meta-analyses on effective instruction and heavily focuses on supporting teachers. The following five themes are the main drivers of the Daggett System:

- Leadership: A clear sense of purpose that empowers staff toward a common vision
- **High expectations:** For academic performance as well as college/career readiness
- Relationships: Valuing relationships as part of a successful learning environment
- **Student opportunities:** Both academic "stretch" and personal skill development opportunities
- Professional culture: Teachers, administration, and staff collaborate toward goals⁹²

What follows in Figures 3.1, 3.2, and 3.3 are the Daggett System's major implications for teachers, instructional leaders, and organizational leadership.

Figure 3.1: The Daggett System for Teachers versus Traditional Models

Traditional	WHAT IS NEEDED	
"Deliver" instruction	"Facilitate" learning	
Student	Learner	
Test scores (easy to measure)	Holistic assessment of learner (difficult to measure)	
Proficiency	Growth	
Standardized approach	Personalized, differentiated for each learner	
Content-focused and narrow	Application focused Probing questions, scaffolding	
Instruction in classroom only, bell schedule- limited	Learning anyplace/anytime, 24x7, technology	
Teacher-centered	Learner-centered	
Passive learning	Active learning	
Learn to do	Do to learn	
Assessment has single purpose (proficiency)	Smarter, balanced assessments with multiple purposes (assess for proficiency, growth, formative, predictive)	

⁹² Daggett, W. R., "The Daggett System for Effective Instruction – Where Research and Best Practices Meet," International Center for Leadership in Education, p. 3. http://teacher.scholastic.com/products/scholastic-achievement-partners/downloads/Daggett_System_For_Effective_Instruction.pdf

Traditional	WHAT IS N EEDED	
Teacher as "sage on the stage"	Teacher as facilitator of learning	
Define learning in terms of required content to teach	Define learning in terms of skills and knowledge as results	
Define learning from specific skills up to total student	Define learning from whole student down to specific skills	
Cover as many topics as possible	Help students learn priority skills deeply	
Break apart curriculum	Integrate curriculum	
Entire curriculum mandatory	Curriculum includes some student choice	
Teach skills in isolation	Teach skills in context	
Focus on deficiencies	Focus on proficiencies	
Look for evidence of good teaching	Look for evidence of good learning	
Standardized procedures	Shared best practices	
Give separate assessments	Give embedded assessments	
Isolate instruction from community	Connect instruction to community	

Source: Daggett, W.R. 93

Figure 3.2: The Daggett System for Instructional Leaders versus Traditional Models

Traditional	WHAT IS NEEDED	
Manage in the current system	Change the system	
Use past experience to solve problems	Learn new ways to adapt and change	
Promote standard procedures	Adapt to unique situations	
Replicate practices with fidelity	Create new practices to meet student needs	
Look to supervisors for answers	Look to staff to take actions	
Rely on individual expertise	Share each other's expertise	
Authority	Collaboration	

Source: Daggett, W.R. 94

Figure 3.3: The Daggett System for Organizational Leadership versus Traditional Models

Traditional	WHAT IS NEEDED	
Set vision by top leadership	Set vision with wide contributions	
Define vision in few academic measures	Define vision in term of whole student needs (LC)	
Place priority on short term results	Place priority on long-term improvement	
Limit goals to best students	Expand goals to all students	
See vision as top leaders' initiative	Embrace vision universally	
Instill fear with goals	Inspire passion with goals	
Rigid structures to support adult needs	Flexible structure to support student needs	
Top down change for ease of administration / compliance		
 teachers as objects of change 	agents of change	

Source: Daggett, W.R. 95

93 Ibid., p. 10. 94 Ibid. 95 Ibid., p. 11.

RESULTS-ORIENTED CYCLE OF INQUIRY

Recommended by Ms. Barbour, the Results-Oriented Cycle of Inquiry (ROCI) is a simple improvement framework that largely adheres to the best practices for establishing priorities and making data-based decisions outlined in Sections I and II. This framework, presented in Figure 3.4, comprises five steps designed to promote focus on continuous improvement within any type of organization, including schools. ⁹⁶



Figure 3.4: Results-Oriented Cycle of Inquiry

Source: Partners in School Innovation⁹⁷

ROCI involves the following phases of implementation:

- Partner: Create an authentic partnership in which each person is able to bring their unique knowledge, skills, and beliefs to the table in order to pursue a common vision.
- Set goals: Understand gap between the school's vision and their current reality and collaboratively define goals which will focus everyone's attention on the most important levers and indicators of progress
- Plan: Create actionable plans that break down year-long goals into achievable quarterly, weekly, and even daily objectives, allocating time, resources, and actions to achieve those goals.

⁹⁶ "Results-Oriented Cycle of Inquiry," Partners in School Innovation. http://www.partnersinschools.org/services/how-we-work/mindsets-ways-of-working/our-approach-results-oriented-cycle-of-inquiry/

⁹⁷ Adapted from: Ibid.

- Act: Provide coaching, modeling, thought-partnership and collaboration in order to build the capacity of teachers and leaders to implement their plans effectively.
- Assess, reflect, adjust: Support school leaders and teachers to establish a regular habit of using data to understand results, learn from what's working and adjusting practice to ensure that goals will be met.
- Close or renew: Create a space for reflection on the progress made; unpacking successes in order to create momentum for the year ahead.⁹⁸

BALANCED SCORECARD MODEL

Identified by both the Wallace Foundation and Ms. Barbour as a highly effective school improvement model, the Balanced Scorecard Model is a data-driven model that has had proven success in facilitating school improvement in the Atlanta Public Schools system. The model operates under two simple principles:

- If you cannot measure it, you cannot manage and improve it
- Measurement motivates⁹⁹

Using these principles, the model relies on the idea that measuring progress can influence key actors more than other incentives, such as pay increases. The model also includes the following strategic components:

- Mobilize change through executive leadership
- Translate strategy into operational terms
- Align the organization to the strategy
- Make strategy everyone's job
- Make strategy a continual process 100

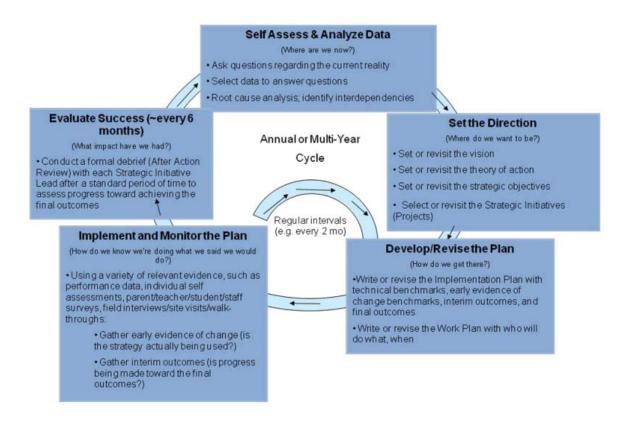
¹⁰⁰ Ibid.

⁹⁹ Kaplan, R. and Miyake, D., "The Balanced Scorecard," *The School Administrator*, Vol. 67, No. 2, February ,2010, pp. 10-15. http://www.aasa.org/SchoolAdministratorArticle.aspx?id=11784

MASSACHUSETTS DEPARTMENT OF EDUCATION THEORY OF ACTION MODEL

Lastly, the Massachusetts Department of Education's Office of District and School Turnaround has been recognized for its "Theory of Action" model that has been used to effectively facilitate school improvement efforts. ¹⁰¹ As Figure 3.5 below shows, the model involves the setting off strategic priorities, data-based decision-making, and the monitoring of the implementation process itself.

Figure 3.5: Massachusetts Department of Education – Office of District and School Turnaround, "Theory of Action" Model



Source: Massachusetts Department of Education 102

 $^{^{101}}$ Telephone interview with Ms. Barbour, Op. cit.

[&]quot;Office of District and School Turnaround: Theory of Action," Massachusetts Department of Education. http://www.doe.mass.edu/apa/sss/turnaround/ODST-theory.pdf

APPENDIX A: COMPREHENSIVE NEEDS ASSESSMENT RUBRIC

Figure A.1: Cambridge Education Comprehensive Needs Assessment Example Rubric for Assessing Teaching and Learning

DIMENSION A: Instructional Excellence and Alignment Part I: Teaching and Learning

A1. High Expectations Communicated to All Teachers and Students

- How does the school administration model high expectations?
- How does the school create a culture for both faculty and students in which high expectations can be met?
- How does the school consistently maintain and communicate high expectations for students?
- How do teachers help students understand the quality of work necessary to meet these high expectations?
- How does the school ensure consistency within the school and subject area/departments on what constitutes "high-quality" work?
- How does the use of instructional time in the classroom reflect high expectations and curriculum alignment?

Leading	Embedded	Emerging	Lacking
The school: Exemplifies and models a	The school: Frequently exemplifies and	The school: Sometimes exemplifies and	The school: Rarely exemplifies and
culture of high expectations at all times	models a culture of high expectations	models a culture of high expectations	models a culture of high expectations.
Has developed, implemented, and	Has developed, implemented, and	Has developed, implemented, and	Has not developed, implemented, or
frequently utilizes a plan that	regularly utilizes a plan that communicates	inconsistently utilizes a plan that	utilized a plan that communicates clear
communicates clear goals with	clear goals with instructional strategies	communicates clear goals with	goals with instructional strategies
instructional strategies aligned to the NC	aligned to the NC Standard Course of	instructional strategies aligned to the NC	aligned to the NC Standard Course of
Standard Course of Study.	Study.	Standard Course of Study.	Study.
Benchmarks expectations for student work	Benchmarks expectations for student work	Benchmarks expectations for student work	Benchmarks expectations for student
that frequently incorporate national and	that regularly incorporate national and	that sometimes incorporate national and	work that rarely incorporate national
state standards for all students.	state standards for all students.	state standards for all students.	and state standards for some students.
Frequently develops and utilizes rubrics	Regularly utilizes rubrics and exemplars of	Inconsistently utilizes rubrics and	Rarely or never utilizes rubrics or
and exemplars of high quality student	high quality student work to ensure	exemplars for assessing student work to	exemplars for assessing student work
work to ensure teachers, students, and	teachers and students understand the	ensure teachers and students understand	to ensure teachers and students
families understand the expectations for	expectations for assignments.	the expectations for assignments.	understand the expectations for
assignments.			assignments.
Fully utilizes instructional time for optimal	Regularly utilizes instructional time for	Inconsistently utilizes instructional time	Rarely utilizes instructional time for
learning opportunities.	optimal learning opportunities.	for optimal learning opportunities.	optimal learning opportunities.

Source: NCDPI¹⁰³

¹⁰³ Adapted from: "North Carolina School Improvement Planning Implementation Guide," North Carolina Department of Public Instruction, September, 2013 p. 54. http://www.ncpublicschools.org/docs/councils/lea/previous/templates/sip-guide.pdf

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